

Qasim Mehmood

Sales Manager

I am an energetic, pro-active, cooperative and hard working person and i love to attempt difficult task. Ability to work under pressure, dedicated individual, confident and trustworthy.



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WORK EXPERIENCE

Sales Manger Mekness Limited

09/2023 - Preent *Dubai, UAE*
CFD Brokerage Company

Achievements/Tasks

- **Setting Sales Targets, Developing Sales Strategies , Sales Planning and Forecasting, Team Management, Performance Monitoring, Sales Process Optimization and Customer Relationship Management**

BDO (Bussines Development Officer) Mekness Limited

09/2023 - 12/2023 *Dubai, UAE*
CFD Brokerage Comapny

Achievements/Tasks

- **Market Research and Analysis, Lead Generation, Business Networking, Proposal Development, Client Relationship Management, Partnership Development, Strategic Planning and Sales Support.**

TEAM leader Rightfx

03/2023 - 08/2023 *Dubai, UAE*
CFD Brokerage Company

Achievements/Tasks

- **Setting Objectives and Goals, Assigning Tasks and Delegating Responsibilities, Providing Guidance and Support, Monitoring Performance, Facilitating Communication, Resolving Conflicts and Monitoring Progress.**

Tele Sales Representative Swiss Capital And Exponential Growth

01/2022 - 02/2023 *Dubai, UAE*
CFD Stock Broker

Achievements/Tasks

- **Making Outbound Calls, Identifying Sales Opportunities, Closing Sales, Meeting Sales Targets, Collaborating with Sales Team**

EDUCATION

BS(HONS) Forestry PMAS Arid Agriculture University

10/2015 - 05/2019 *Rawalpindi , Pakistan*

SKILLS

leadership

Communication

strategic Thinking

Sales Expertise

Analytical Skills

Client Focus

Team Building

Time Management

Problem Solving

Emotional Intelligence

Negotiation skill

adaptability

PERSONAL PROJECTS

Multibank Group (IB) (09/2022 - 09/2023)

ORGANIZATION

International Union For Conservation Of Natural Resources (IUCN)

Management of 4th regional conference of IUCN hosted by Pakistan

Sustainable Forest Management (SFM)

LANGUAGES

English

Full Professional Proficiency

Urdu

Full Professional Proficiency

Hindko

Full Professional Proficiency

Arabic

Limited Working Proficiency

INTERESTS

Gardening

reading

Writing

Painting

Coding

Mapping

Surveying

Travelling

Event Managemnt